

## COMPANY OVERVIEW

Since its founding in 1988, the Visual Systems Group, Inc. (VSGi) has been implementing and managing complex video integration for our federal clients.

VSGi's focus on the federal sector, coupled with our experience and technical expertise, have enabled VSGi to emerge as a leader in conferencing and network solutions. Our complete solution includes everything from network services, hardware, installation, training, and a full service support maintenance program. VSGi has strategic relationships with the leading conferencing manufacturers in the industry.

Our approach to full-service video communications gives our clients a single point of contact for product integration, multipoint collaboration, network solutions and service systems. VSGi continues to succeed in a highly competitive marketplace. We rely heavily on our tenure, experience, and customer service to drive us to succeed where others have failed.



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## THE VISUAL SYSTEMS GROUP, INC.

***Leading Provider of  
Conferencing & Network  
Solutions for the  
Federal Sector***



***Product Integration  
Bridging & Gateway  
Audio Conferencing  
Network Solutions  
Service Solutions***

Visual Systems Group  
7925 Jones Branch Drive  
McLean, VA 22102  
Tel: (703) 848-8212/8205



## VSGI CONFERENCING SOLUTIONS

### Our Approach

VSGi approaches each customer with the ability to provide open, flexible solutions that are based on your needs, not ours. VSGi realizes that not every implementation is the same and that needs change based on budget, location, and application. Should your needs change, we promise to have solutions and migration paths to grow with you. We have the technical expertise to stay ahead of the trends; this ensures that as new technologies emerge, we keep you ahead of the curve.

VSGi solutions begin with a unified portfolio of best of breed products and services. Our end-to-end solutions are truly complete solutions, giving our customers a single point of contact for all of their conferencing products and services. That correlates to a single point of contact to manage all network, hardware, scheduling, bridging/gateway, training, and maintenance required to run a successful videoconferencing network.

### Premium Services

VSGi is known throughout the industry for providing first-class support services. Whether it's an installation of 2 video endpoints or a global network deployment, VSGi handles each implementation with the same level of care and professionalism. Our implementation cycle is comprised of six phases: planning, design, implementation, training, monitoring, and maintenance. We will manage the entire process to your satisfaction.

### Benefits to VSGi's Total Solution

- Single-point of contact for conferencing needs
- Standardizes organizational contacts and procedures
- Faster resolution of service related issues
- Saves organizations time and money
- Highest quality customer support

### Endpoint Products & Integration

VSGi represents the leading videoconferencing equipment manufacturers. Whether you are looking for a basic roll-about solution or a fully integrated, multi-use videoconferencing facility with presentation capabilities-VSGi is the partner of choice. VSGi also has a great deal of experience integrating Secure/Non-Secure communication solutions that meet federal security requirements.

### Bridging & Gateway Services

VSGi offers world-class integrated multi-point bridging and gateway solutions for in-house deployments as well as outsourced services that meet a myriad of requirements and get you connected.



### Audio & Data Conferencing

VSGi's voice conferencing services make planning and hosting impromptu or scheduled voice conferencing calls easy. VSGi data services enable you to share and control presentations via a web browser while on the call. Enhanced call services are available for calls requiring a higher level of planning and support.

### Managed Network Services: ISDN & IP

VSGi takes the pressure off your organization by providing a single point of contact for your network and the hardware solution. VSGi offers all optical, video-ready IP as well as managed ISDN network solutions.



### VSGi Federal Client List

U.S. Army Pentagon  
U.S. Navy Treasury  
DoD Health Affairs FAA  
INS DOT  
U.S. Courts DOJ  
US Air Force  
US Marine Corps  
Health and Human Services  
Drug Enforcement Agency  
Defense Intelligence Agency  
Defense Information Systems Agency  
Exec. Office of U. S. Attorneys  
National Drug Intelligence Center  
Alcohol, Tobacco and Firearms (ATF)  
National Credit Union Administration  
Television Audio Support Activity  
Counter Drug Executive Secretariat

### VSGi Contracts & Partnerships

GSA Connections IDIQ (GWAC)  
Multiple GSA Reseller Contracts  
Contract # GS-35F-0129L  
Contract # GS-35F-0574K

### GTSI Subcontracts

EPA BPA SEWP III  
Army ET1 Federal Railroad BPA  
VA PCHS2 STATE Dept BPA  
US Courts BPA ECS II  
Navy TAC Solutions Air Force IT2  
Randolph BPA DLA BPA

**Ask your VSGi Federal Account Manager for more information on our other contract vehicles to meet your procurement requirements.**